

The background is a solid dark blue color. Three white lines intersect to form a geometric pattern. One line runs diagonally from the top-left towards the bottom-right. Another line runs diagonally from the top-right towards the bottom-left. A third line runs horizontally across the middle, slightly below the center. The word 'Benzgum' is written in a large, white, sans-serif font, centered horizontally and positioned above the horizontal line.

# Benzgum

Hangzhou Benzgum Medical Technology CO., LTD.

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## Company Overview

**Benzgum** was established in 2018, based on the R&D, manufacturing and marketing of operating room equipments and consumables, relying on excellent product quality and service team the company has built up very stable sales channels in domestic and overseas markets. Benzgum is committed to perfecting the instruments required for various operations and better promoting the quality of operations. We will proactively and constantly serve the cause of human health.

**Benzgum** is committed to promoting the development of surgical operations, combining high-quality products and caring services to develop surgical instruments that are more in line with the actual clinical needs, making the operation safer, more effective and simpler.



## Production



## Quality Control



## Production Capacity

- The factory covers an area of 40000 m<sup>2</sup>
- Workshops
  - Class 100,000 cleaning shop
  - Class 10,000 laboratory
  - Laser welding workshop
  - Ultrasonic cleaning workshop
- Current Productivity
  - 6,000 m<sup>2</sup>
  - 120,000 pieces/month
- Adoption of ERP System
- ISO 9001 Certificate  
Internationally standardized quality management system  
ISO 13485 Certificate
- Medical device quality management system
- Stringent supplier evaluation system

# Benzgum

## 1. Accept the Demand

Benzgum listens to the voice of its customers, dives deeply into their needs, clarifies the key points of their needs, and designs their plans.

## 2. R&D

Design and marketing from concept to production. Based on years of exploring in the medical device industry, our team is combined with the global market demand experience, to sum up the best product plan.

## 3. Raw Material and Spare Parts

Implement the high standard process control of supplier cooperation, to confirm the quality system of each production partner to ensure the production of every link.

Excellent mold manufacturing inspection and acceptance standards strictly guarantee the production and supply of products.

## 4. Manufacturing

Rich manufacturing experience, strict process control and inspection, in line with the standard quality control process.

Rich knowledge of the medical industry regulations and the focus of QSR stipulated by the industry to ensure safe and effective product entry to the market from the source.



## 5. Package

Customized packaging to ensure safety while providing high-end product packaging design services.

## 6. Transportation

Experienced logistics service personnel, for your escort in the international transportation, the fastest response to all kinds of transportation and customs clearance documents requirements.

## 7. After Sales Service

Perfect after-sales service process, as well as rapid response for you to solve the worries.

## 8. Training

Targeted product training, registration procedures and documentation preparation to ensure product launch requirements.

## 9. Sharing and Cooperation

Mature user resources in various regions to promote academic exchanges and related cooperation within the region.

# Benzgum

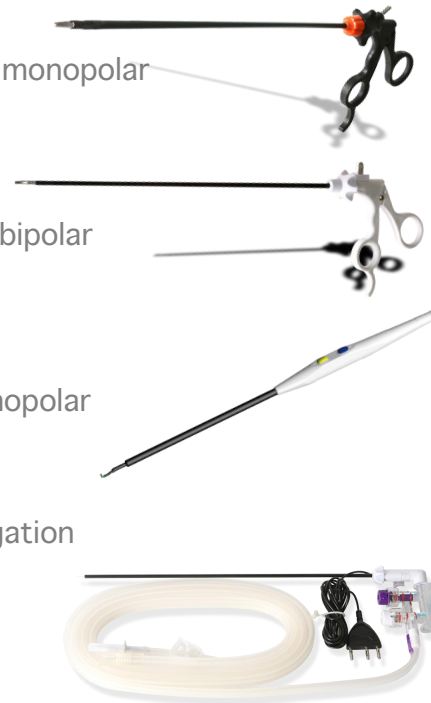
## 1. Surgical linear cutting stapler

- Advanced endoscopic cutting stapler
- Universal endoscopic cutting stapler
- Linear stapler
- Circular stapler
- Hemorrhoidal stapler



## 2. Laparoscopic instruments

- Laparoscopic monopolar
- Laparoscopic bipolar forceps
- Universal monopolar
- Suction & irrigation



## 3. Electrosurgical instruments

- Electrosurgical monopolar
- Electrosurgical bipolar forceps



Benzgum provides a variety of staplers according to clinical requirements, which can be accurately used for different surgical needs.

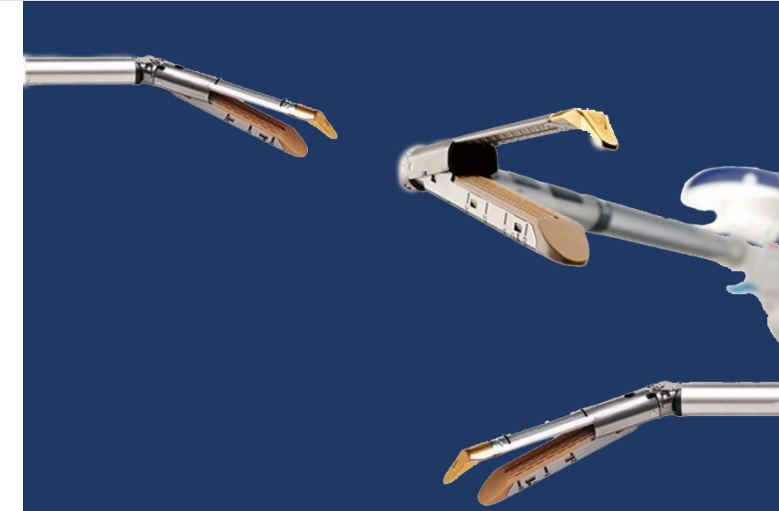
Benzgum provides a wide range of laparoscopic surgical instruments to meet clinical requirements, making minimally invasive surgery easier and more efficient.

Benzgum provides a full range of electrosurgical instruments to meet clinical requirements to make surgery safer and more effective.

## *Advance endoscopic linear cutting stapler*



- Light Weight Design
- Precise Articulation
- Forward / Backward compatibility
- Improved Unloading Mechanism
- One-handed Grasping Mechanism

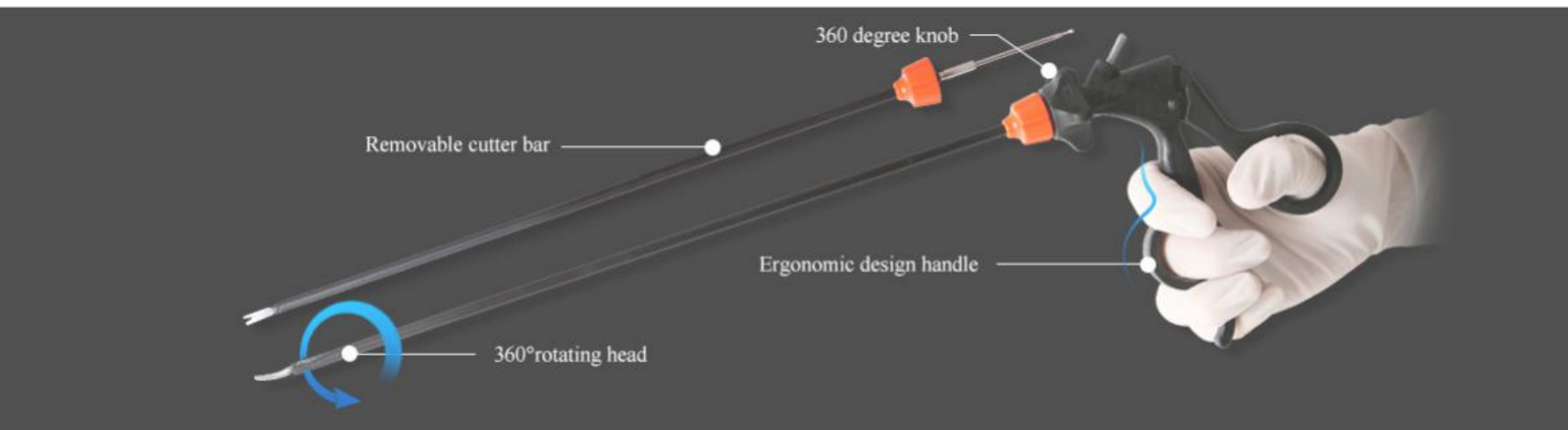
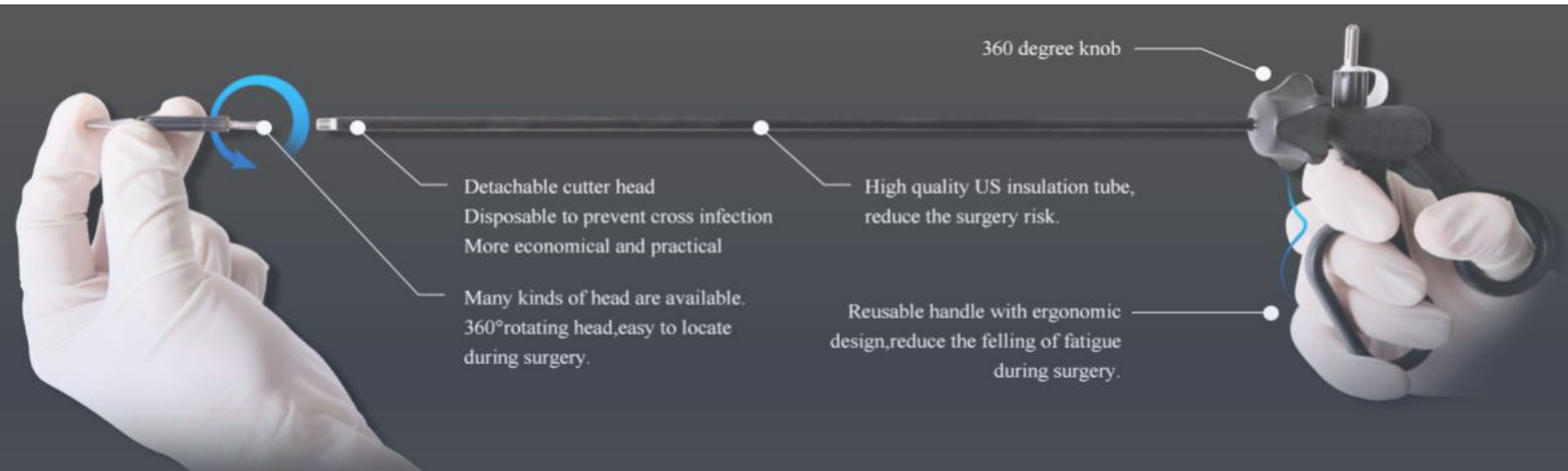


## Product advantage

- The curved tip is designed for better vascular anastomosis in thoracic surgery.
- Stepped-staple Tech delivers graduated compression, optimizing interaction between the tissue and stapler

# Benzgum

## Variety of Laparoscopic instruments



## Product advantage

- The removable tip provides a variety of surgical options while ensuring economic benefits.
- The removable shaft provides a variety of surgical options while ensuring economic benefits.



# Benzgum

## *Variety of Electrosurgical instruments*



- General surgery
- Smoke evacuation solution
- ENT surgery
- Orthopedic surgery
- Laparoscopic surgery
- Bipolar forceps
- Accessories
- Generator



## Product advantage

- Various kinds of electrocautery instruments to meet the needs of a variety of operations.

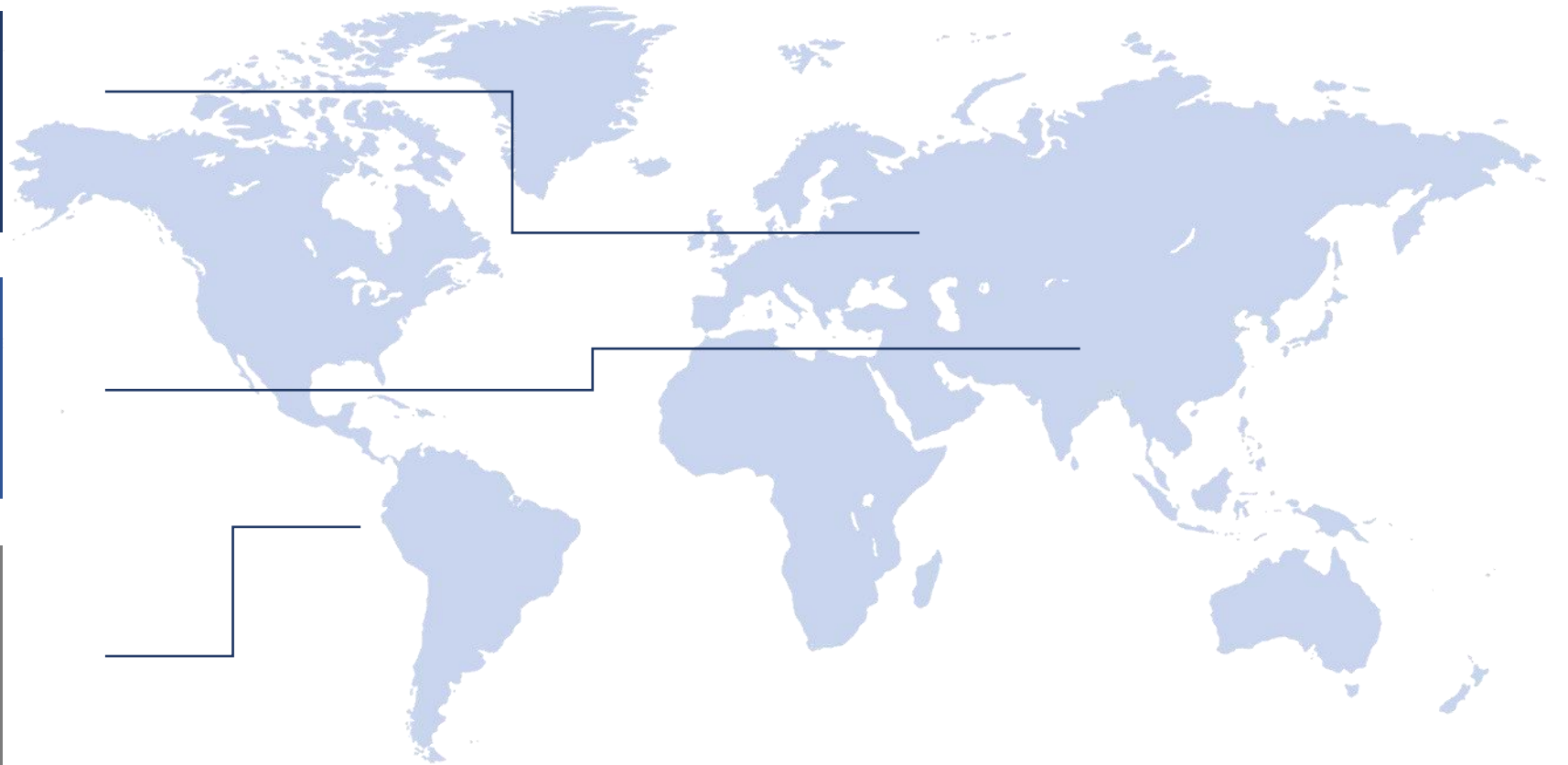
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## *Market situation*

Europe market 33%

Asia & Mid-east 45%

Latin America 22%



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# Thank you

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